

**Memorial Parkway Community Association****Budget Comparison Worksheet****10/01/2023-9/30/2024**

| <b>Income</b>                                | <b>Actual 23-24</b> | <b>Budget 23-24</b> | <b>Variance</b>   | <b>Actual 22-23</b> | <b>Budget 24-25</b> |
|----------------------------------------------|---------------------|---------------------|-------------------|---------------------|---------------------|
| 4120 - Maintenance Fees                      | 943,075.00          | 943,075.00          | 0.00              | 936,285.04          | 943,075.00          |
| 4130 - Title Transfers Income                | 22,195.00           | 30,000.00           | 7,805.00          | 33,420.00           | 25,000.00           |
| 4140 - CC&R Fee Income                       | 17,900.00           | 17,000.00           | -900.00           | 22,600.00           | 17,000.00           |
| 4200 - Late Fee Income                       | 20,980.00           | 19,000.00           | -1,980.00         | 22,095.00           | 17,000.00           |
| 4205 - Interest Income                       | 3,238.92            | 2,500.00            | -738.92           | 2,982.46            | 2,500.00            |
| 4207 - Reimbursable Collection Fees          | 0.00                | 500.00              | 500.00            | 0.00                | 500.00              |
| 4210 - Bank Interest Income                  | 21,241.36           | 10,000.00           | -11,241.36        | 14,080.90           | 15,000.00           |
| 4310 - Reimbursable Legal Fees Billed        | 56,017.98           | 10,000.00           | -46,017.98        | 17,733.94           | 41,000.00           |
| 4311 - Reimbursable Cost of Court            | 0.00                | 200.00              | 200.00            | 0.00                | 200.00              |
| 4409 - Reimbursable Gas Highland Knolls Pool | 4,154.91            | 10,000.00           | 5,845.09          | 9,762.20            | 7,000.00            |
| 4410 - Reimbursable Mowing Fee               | 162.38              | 200.00              | 37.62             | 276.03              | 200.00              |
| 4412 - Trash Hauling Billed                  | 0.00                | 100.00              | 100.00            | 0.00                | 100.00              |
| 4450 - Tennis Key Income                     | -20.00              | 100.00              | 120.00            | 0.00                | 100.00              |
| 4460 - Clubhouse Rental Income               | 16,775.00           | 10,000.00           | -6,775.00         | 12,350.00           | 15,000.00           |
| 4610 - Pool Rental Income                    | 20,422.50           | 18,000.00           | -2,422.50         | 21,986.39           | 20,000.00           |
| 4625 - Payment Plan Income                   | 1,400.00            | 1,000.00            | -400.00           | 1,636.45            | 1,000.00            |
| 4630- Misc. Income                           | 120.00              | 0.00                | -120.00           | 574.28              | 0.00                |
| 4640 - NSF Income                            | 183.55              | 50.00               | -133.55           | 315.00              | 50.00               |
| <b>Total Income</b>                          | <b>1,127,846.60</b> | <b>1,071,725.00</b> | <b>-56,121.60</b> | <b>1,096,097.69</b> | <b>1,104,725.00</b> |

| <b>Expense</b>                  | <b>Actual 23-24</b> | <b>Budget 23-24</b> | <b>Variance</b> | <b>Actual 22-23</b> | <b>Budget 23-24</b> |
|---------------------------------|---------------------|---------------------|-----------------|---------------------|---------------------|
| 6140 - Community Mgmt. Software | 11,734.30           | 12,600.00           | 865.70          | 12,819.59           | 14,000.00           |
| 7129 - Postage Meter            | 1,395.30            | 1,500.00            | 104.70          | 1,463.62            | 1,500.00            |
| 7130 - Office Supplies          | 1,786.09            | 2,000.00            | 213.91          | 1,992.03            | 2,000.00            |
| 7131 - Copier Maintenance       | 729.82              | 700.00              | -29.82          | 657.20              | 700.00              |
| 7132 - Postage                  | 9,044.49            | 9,000.00            | -44.49          | 6,605.20            | 10,000.00           |
| 7133 - ID Expenses              | 2,000.00            | 2,000.00            | 0.00            | 2,000.00            | 2,000.00            |
| 7134 - Computer Maintenance     | 129.89              | 750.00              | 620.11          | 340.96              | 2,000.00            |

|                               |                  |                  |                 |                  |                  |
|-------------------------------|------------------|------------------|-----------------|------------------|------------------|
| 7141 - Printing               | 1,488.18         | 2,000.00         | 511.82          | 2,616.31         | 2,000.00         |
| 7170 - Memberships            | 311.00           | 250.00           | -61.00          | 668.91           | 500.00           |
| 7172 - Web Site               | 288.00           | 400.00           | 112.00          | 288.00           | 3,000.00         |
| 7270 - Bank Charges           | 987.88           | 1,500.00         | 512.12          | 2,228.06         | 1,500.00         |
| 7271 - NSF Check homeowner    | 0.00             | 100.00           | 100.00          | 0.00             | 100.00           |
| <b>Total Business Expense</b> | <b>29,894.95</b> | <b>32,800.00</b> | <b>2,905.05</b> | <b>31,679.88</b> | <b>39,300.00</b> |

#### Capital Reserves

|                                    |                   |                   |                   |                   |                   |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 7851 - Capital Reserve Expenditure | 158,997.83        | 135,000.00        | -23,997.83        | 261,948.17        | 120,000.00        |
| 7853 - Bad Debt Expense            | 499.85            | 10,000.00         | 9,500.15          | 752.93            | 5,000.00          |
| <b>Total Capital Reserves</b>      | <b>159,497.68</b> | <b>145,000.00</b> | <b>-14,497.68</b> | <b>262,701.10</b> | <b>125,000.00</b> |

#### Ground Expense

|                                      |                  |                   |                  |                   |                   |
|--------------------------------------|------------------|-------------------|------------------|-------------------|-------------------|
| 5210 - Sprinkler System Repair       | 1,861.36         | 5,000.00          | 3,138.64         | 8,485.62          | 5,000.00          |
| 5310 - Landscape Contract            | 67,426.59        | 75,000.00         | 7,573.41         | 71,586.06         | 75,000.00         |
| 5320 - Landscape Extras-Non Contract | 757.75           | 10,000.00         | 9,242.25         | 15,854.04         | 10,000.00         |
| 5321 - Pruning & Fertilization       | 6,250.00         | 6,000.00          | -250.00          | 3,495.00          | 8,000.00          |
| 5325 - Mowing Vacant Lots            | 162.38           | 500.00            | 337.62           | 276.03            | 500.00            |
| 5327 - Trash Hauling                 | 125.00           | 100.00            | -25.00           | 0.00              | 250.00            |
| 5330 - Mosquito Control              | 6,835.02         | 7,000.00          | 164.98           | 5,424.24          | 7,000.00          |
| 5331 - Pest Control                  | 405.93           | 1,700.00          | 1,294.07         | 1,215.24          | 1,700.00          |
| <b>Total Ground Expense</b>          | <b>83,824.03</b> | <b>105,300.00</b> | <b>21,475.97</b> | <b>106,336.23</b> | <b>107,450.00</b> |

| <b>Expense</b>                              | <b>Actual 23-24</b> | <b>Budget 23-24</b> | <b>Variance</b>   | <b>Actual 22-23</b> | <b>Budget 23-24</b> |
|---------------------------------------------|---------------------|---------------------|-------------------|---------------------|---------------------|
| 7140 - Insurance                            | 45,172.25           | 30,000.00           | -15,172.25        | 42,083.42           | 40,000.00           |
| 7210 - Property Taxes                       | 8.18                | 25.00               | 16.82             | 8.92                | 25.00               |
| <b>Total Insurance &amp; Property Taxes</b> | <b>45,180.43</b>    | <b>30,025.00</b>    | <b>-15,155.43</b> | <b>42,092.34</b>    | <b>40,025.00</b>    |

#### Other Expenses

|                             |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|
| 7000 - Other Expense        | 0.00     | 25.00    | 25.00    | 0.00     | 25.00    |
| 7137 - Refreshments         | 1,432.11 | 1,800.00 | 367.89   | 2,036.49 | 1,800.00 |
| 7138 - Recognition & Thanks | 2,321.54 | 4,000.00 | 1,678.46 | 3,037.06 | 3,500.00 |
| 7160 - Community Events     | 7,647.00 | 9,000.00 | 1,353.00 | 8,692.34 | 9,000.00 |
| 7165 - Signs                | 296.92   | 500.00   | 203.08   | 250.39   | 500.00   |

|                                        |                   |                   |            |                   |                   |
|----------------------------------------|-------------------|-------------------|------------|-------------------|-------------------|
| 7174 - Licensing & Certification       | 2,489.99          | 2,800.00          | 310.01     | 2,739.00          | 2,800.00          |
| 7175 - Training & Meetings             | 150.00            | 500.00            | 350.00     | 225.00            | 500.00            |
| 7410 - Miscellaneous                   | 141.19            | 150.00            | 8.81       | 169.53            | 150.00            |
| <b>Total Other Expenses</b>            | <b>14,478.75</b>  | <b>18,775.00</b>  | 4,296.25   | <b>17,149.81</b>  | <b>18,275.00</b>  |
| <b>Pool Services</b>                   |                   |                   |            |                   |                   |
| 5220 - Pool Contract                   | 88,856.64         | 90,000.00         | 1,143.36   | 92,795.53         | <b>100,000.00</b> |
| 5230 - Pool Maint. & Repairs           | 14,946.32         | 20,000.00         | 5,053.68   | 28,581.89         | 20,000.00         |
| 5235 - Pool Misc Supplies              | 969.18            | 4,000.00          | 3,030.82   | 608.67            | <b>2,000.00</b>   |
| <b>Total Pool Services</b>             | <b>104,772.14</b> | <b>114,000.00</b> | 9,227.86   | <b>121,986.09</b> | <b>122,000.00</b> |
| <b>Professional Services</b>           |                   |                   |            |                   |                   |
| 6120 - Audit                           | 3,745.00          | 4,000.00          | 255.00     | 3,295.00          | 4,000.00          |
| 6130 - ADP Payroll Services            | 1,983.06          | 2,400.00          | 416.94     | 2,392.03          | 2,400.00          |
| 6150 - Legal Fees - Board Advisement   | 5,241.95          | 5,000.00          | -241.95    | 2,965.66          | 5,000.00          |
| 6160 - Legal Fees - Deed & ACC         | 6,518.36          | 4,000.00          | -2,518.36  | 1,063.48          | <b>6,000.00</b>   |
| 6162 - Legal Fees - Collection         | 46,487.38         | 9,000.00          | -37,487.38 | 16,363.89         | <b>30,000.00</b>  |
| 6200 - Reserve Study                   | 0.00              | 0.00              | 0.00       | 3,400.00          | 0.00              |
| 6215 - Administrative                  | 132,050.21        | 146,000.00        | 13,949.79  | 150,737.62        | <b>136,000.00</b> |
| 6216 - Contract Labor - Deed Inspector | 8,065.20          | 10,000.00         | 1,934.80   | 10,583.25         | 10,000.00         |
| 6217 - Contract Labor - Maintenance    | 595.51            | 1,000.00          | 404.49     | 0.00              | 1,000.00          |
| 6222 - Employer Payroll Taxes          | 8,831.34          | 12,000.00         | 3,168.66   | 11,671.31         | 12,000.00         |
| 6350 - Collection Costs                | 0.00              | 1,000.00          | 1,000.00   | 464.00            | 1,000.00          |
| 7189 - Gas Reimbursement               | 870.00            | 1,250.00          | 380.00     | 1,380.00          | 1,250.00          |
| 7190 - Mileage Reimbursement           | 649.45            | 750.00            | 100.55     | 611.56            | 750.00            |
| <b>Total Professional Services</b>     | <b>215,037.46</b> | <b>196,400.00</b> | -18,637.46 | <b>204,927.80</b> | <b>209,400.00</b> |
| <b>Repairs &amp; Maintenance</b>       |                   |                   |            |                   |                   |
| 5110 - General Maint. & Repairs        | 19,337.00         | 25,000.00         | 5,663.00   | 46,501.19         | 25,000.00         |
| 5115 - Lock Maint. & Repairs           | 487.12            | 1,000.00          | 512.88     | 816.00            | 1,000.00          |
| 5120 - Vandalism Expense               | 0.00              | 500.00            | 500.00     | 0.00              | 500.00            |
| 5340 - Cleaning Services               | 5,469.85          | 7,500.00          | 2,030.15   | 6,432.50          | 7,500.00          |
| 5410 - Tennis Court Maint & Repairs    | 0.00              | 1,500.00          | 1,500.00   | 0.00              | 1,500.00          |
| 5520 - Clubhouse Maint. & Repairs      | 0.00              | 2,000.00          | 2,000.00   | 909.67            | <b>1,500.00</b>   |

|                                        |                     |                     |            |                     |                     |
|----------------------------------------|---------------------|---------------------|------------|---------------------|---------------------|
| 5521 - Clubhouse Supplies              | 2,385.70            | 2,000.00            | -385.70    | 2,600.61            | 2,500.00            |
| 5530 - Fence Repairs                   | 0.00                | 1,000.00            | 1,000.00   | 2,750.00            | 1,000.00            |
| <b>Total Repairs &amp; Maintenance</b> | <b>27,679.67</b>    | <b>40,500.00</b>    | 12,820.33  | <b>60,009.97</b>    | <b>40,500.00</b>    |
| <b>Security</b>                        |                     |                     |            |                     |                     |
| 6905 - Security Contract               | 245,040.00          | 244,440.00          | -600.00    | 253,170.00          | 260,000.00          |
| 6906 - Additional Security             | 0.00                | 1,000.00            | 1,000.00   | 100.00              | 1,000.00            |
| <b>Total Security</b>                  | <b>245,040.00</b>   | <b>245,440.00</b>   | 400.00     | <b>253,270.00</b>   | <b>261,000.00</b>   |
| <b>Taxes</b>                           |                     |                     |            |                     |                     |
| 9510 - Federal Income Tax              | 0.00                | 100.00              | 100.00     | 0.00                | 100.00              |
| <b>Total Taxes</b>                     | <b>0.00</b>         | <b>100.00</b>       | 100.00     | <b>0.00</b>         | <b>100.00</b>       |
| <b>Utilities</b>                       |                     |                     |            |                     |                     |
| 6510 - Electric - Street Lights        | 71,927.49           | 70,000.00           | -1,927.49  | 74,348.05           | 70,000.00           |
| 6511 - Electric - Common Areas         | 16,830.85           | 15,000.00           | -1,830.85  | 17,190.60           | 15,000.00           |
| 6512 - Electric - Esplanades           | 248.42              | 300.00              | 51.58      | 261.67              | 300.00              |
| 6513 - Gas Highland Knolls Pool Heater | 4,154.91            | 10,000.00           | 5,845.09   | 9,849.76            | 7,000.00            |
| 6529 - AT&T U-Verse/Internet/Ipad      | 2,483.81            | 2,500.00            | 16.19      | 2,298.06            | 2,500.00            |
| 6530 - Telephone Office                | 1,371.66            | 1,500.00            | 128.34     | 1,340.07            | 1,500.00            |
| 6531 - Telephone Pools                 | 912.25              | 1,000.00            | 87.75      | 900.27              | 1,000.00            |
| 6550 - Water & Sewer Common Areas      | 7,377.49            | 10,000.00           | 2,622.51   | 8,351.32            | 15,000.00           |
| 6551 - Dumpster & Document Shredding   | 2,535.90            | 2,200.00            | -335.90    | 2,400.83            | 2,200.00            |
| 6560 - Water - Sprinkler System        | 24,282.08           | 27,000.00           | 2,717.92   | 27,500.56           | 27,000.00           |
| <b>Total Utilities</b>                 | <b>132,124.86</b>   | <b>139,500.00</b>   | 7,375.14   | <b>144,441.19</b>   | <b>141,500.00</b>   |
| <b>Total Expense</b>                   | <b>1,057,529.97</b> | <b>1,067,840.00</b> | 10,310.03  | <b>1,244,594.41</b> | <b>1,104,550.00</b> |
| <b>Operating Net Income</b>            | <b>70,316.63</b>    | <b>3,885.00</b>     | -66,431.63 | <b>-148,496.72</b>  | <b>175.00</b>       |
| <b>Net Income</b>                      | <b>70,316.63</b>    | <b>3,885.00</b>     | -66,431.63 | <b>-148,496.72</b>  | <b>175.00</b>       |